The "Truck" Stops Here!

SNACT Fall Conference 2016

USDA FOODS
HEALTHY CHOICES
AMERICAN GROWN

CSDE
CONNECTICUT STATE
DEPARTMENT OF EDUCATION

Connecticut State Department of Education
Food Distribution Program

Agenda

- Welcome
- CSDE Staffing Update
- USDA Foods Overview
- Managing Entitlement Effectively
- Sysco Update
- Update on Connecticut's USDA Foods
- Breakfast Recipe Contest

Connecticut's Food Distribution Team

- Monica Pacheco
- Allison Calhoun-White
- Maria Santini
- Michelle Rubin (Sysco)

USDA Foods: Changing School Lunch and Supporting American Agriculture Nationwide

School Nutrition Programs Staff

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Connecticut State Department of Education
Bureau of Health/Nutrition, Family Services and Adult Education
25 Industrial Park Road • Middletown, CT 06457

USDA Foods Overview

History – 1946

"It is hereby declared to be the policy of Congress, as a measure of national security, to safeguard the health and well-being of the Nation's children and to encourage the domestic consumption of nutritious agricultural commodities and other food, ……"

– **Section 2 of the National School Lunch Act**

CFR 210.1 – General Purpose and Scope

a) Purpose of the program…

"Pursuant to this act, the Department provides States with general and special cash assistance and donations of foods acquired by the Department to be used to assist schools in serving nutritious lunches to children each school day."

www.fns.usda.gov/nslp/regulations

National School Lunch Act

DUAL MISSION

- Strengthen health and well-being of nation's children
- Encourage domestic consumption of nutritious agricultural foods

Life is Complicated

- New meal pattern requirements more demanding
- Budgets are tightening
- Programs must do more with less
- Utilizing USDA Foods will bring down per plate meal costs

Acronyms

CSDE	Connecticut State Department of Education
FDP	Food Distribution Program
FFAVORS	Fresh Fruits and Vegetables Order Receipt System
FSD	food service director
NSLP	National School Lunch Program
PAL	planned assistance level
RA	recipient agency
SDA	state distribution agency
SFA	school food authority
SY	school year
USDA	United States Department of Agriculture
WBSCM	web-based supply chain management

Terms

ENTITLEMENT

- The value of USDA Foods that a state or recipient agency is entitled to receive each year

Terms

RECIPIENT AGENCY (RA)

- School food authorities and other eligible agencies and institutions that receive and serve USDA Foods

Terms

STATE DISTRIBUTION AGENCY (SDA)

- The state agency charged by USDA with distributing USDA Foods to recipient agencies in the state
- In Connecticut, the SDA is the Connecticut USDA FDP, housed within Child Nutrition Programs at the CSDE

Terms

WEB-BASED SUPPLY CHAIN MANAGEMENT (WBSCM)

- USDA's online system for requesting, monitoring and tracking USDA Foods and entitlement

What are USDA Foods?

- Foods purchased by USDA from American farmers, dairymen, ranchers, and fishermen to support American nutrition assistance programs and American agriculture
- High quality agricultural products that meet the meal patterns
- Nutrition specifications available

Entitlement – The Big Picture

- Connecticut receives entitlement for all schools in the NSLP, whether or not they use USDA Foods
- All schools entitled to a certain value in USDA foods each year
  - "Commodity Offer Value"
    - Formula: National Per Meal Value (SY 2016-17 $0.23) multiplied by number of lunches served in previous year

Entitlement – The Big Picture

- For SY 2016-17, Connecticut schools received 32 cents of entitlement per meal served (includes adjustments)

District Level Entitlement

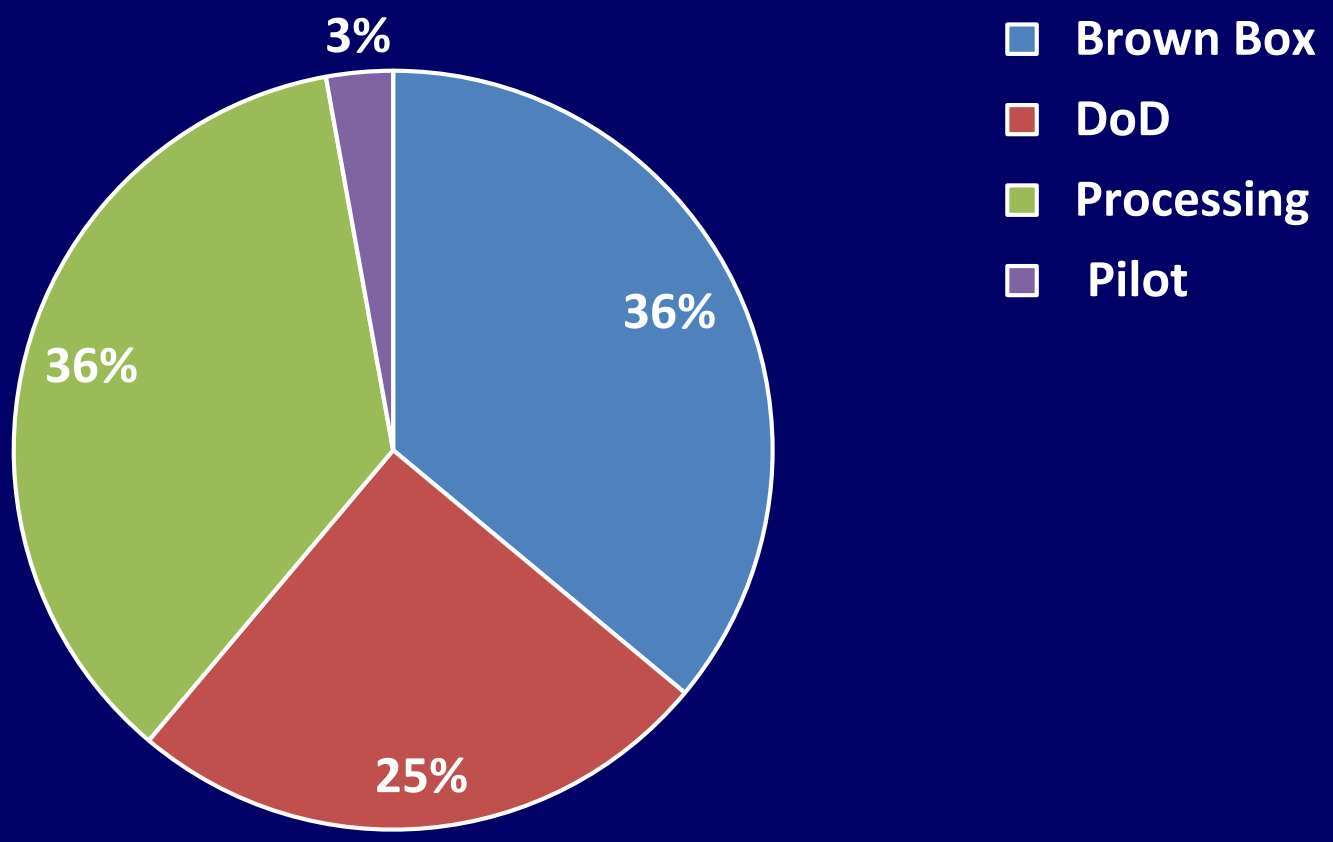
- Dollar amount annually deposited into district's USDA Foods "Entitlement Bank Account" in WBSCM
  - Pays for USDA Foods purchased for schools
  - Is real "money" and has value
  - Districts decide how to spend
  - Becomes an asset only **WHEN USED**

Connecticut's Entitlement

- For SY 2016-17, Connecticut schools entitled to $16.9 million of USDA Foods

Area	Amount
Direct Delivery/Brown Box	$ 5.9 million
Processing	$ 5.9 million
Department of Defense Fresh Fruit and Vegetable Program	$ 4.1 million
Unprocessed Produce	$ 463,000

Entitlement Spending SY 2016-17



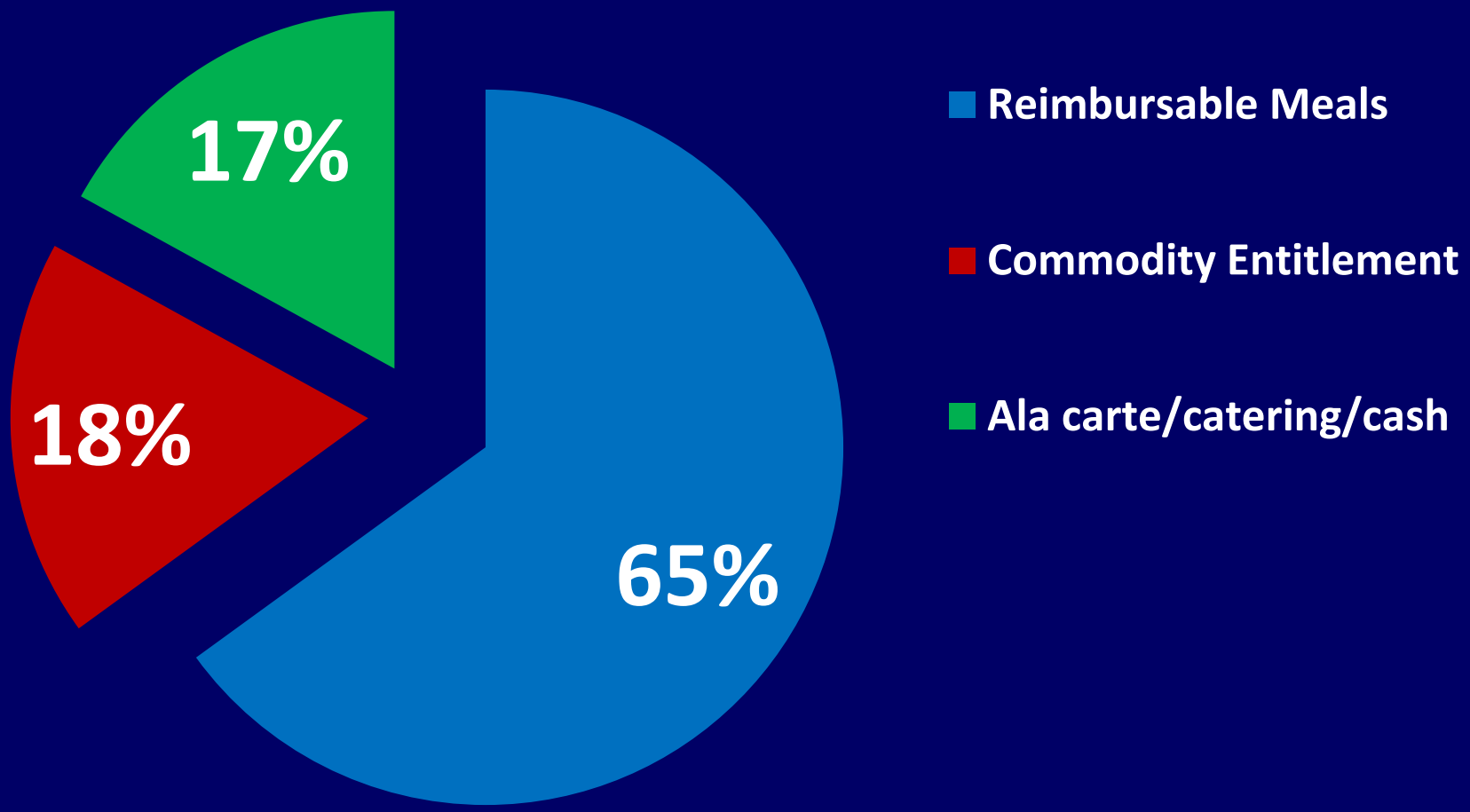
Connecticut's Goal from USDA

- Must expend at least 95% of annual state entitlement
  - If not, must develop action plan for USDA
- Schools should have similar benchmarks for their entitlement

Distribution of USDA Foods through NSLP

- Planned Assistance Level (PAL) = "Entitlement"
- Schools draw down on entitlement when place USDA Foods order
- USDA Foods entitlement is in ADDITION to reimbursement schools receive for free, reduced, and paid meals in NSLP

Child Nutrition Revenue Sources *



* Percentages are an estimate and will vary by district

Why are USDA Foods important?

- Represent significant revenue resource for food service program
- Opportunity to buy products that meet nutrition standards
- Opportunity to obtain American products that might not be available commercially

USDA Foods = Currency

Do you know your district's USDA Foods entitlement amount for this school year?

What can we buy with our entitlement?

Deciding what foods to order

District Entitlement Decisions

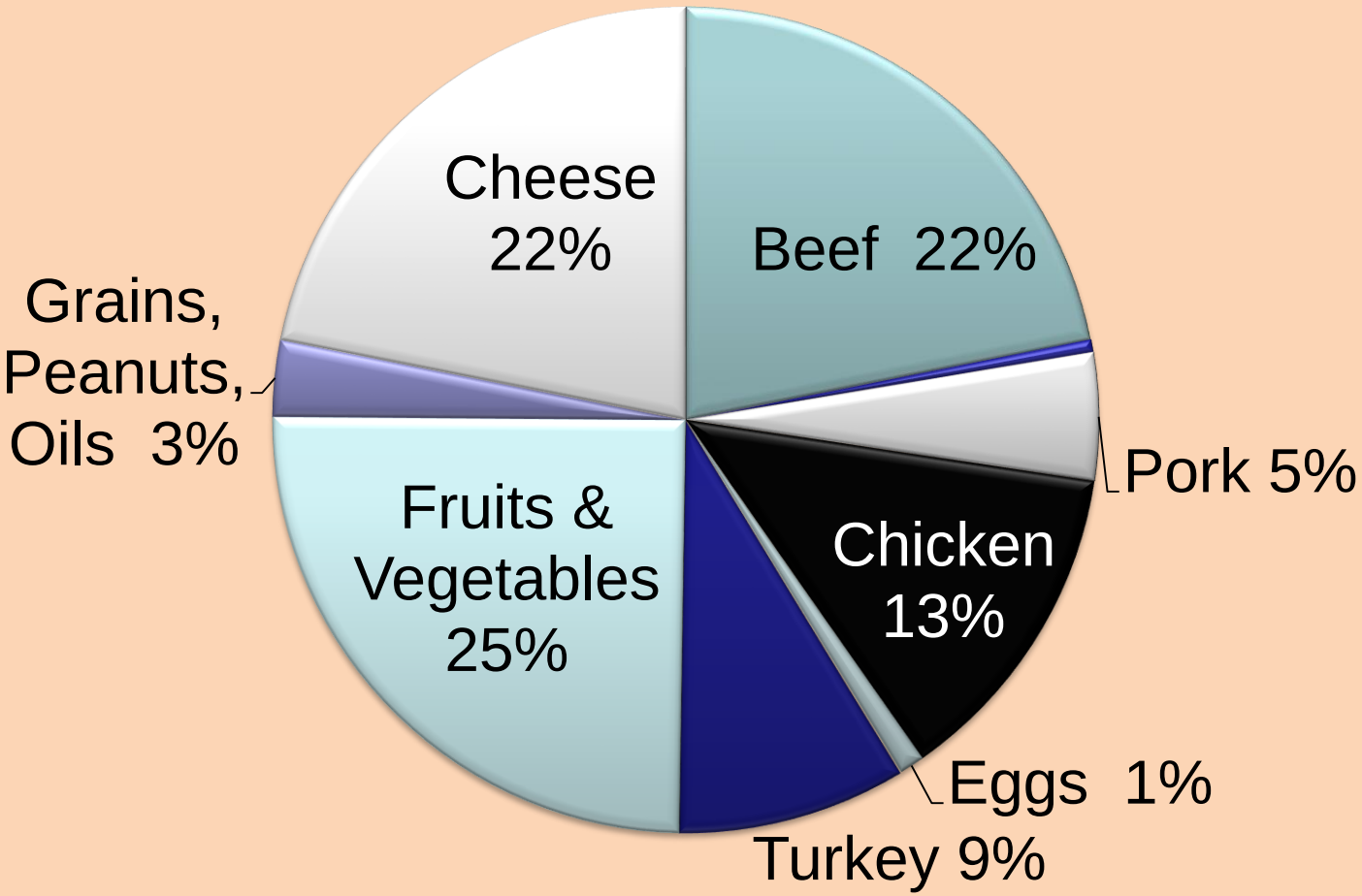
DIRECT DELIVERY/BROWN BOX USDA FOODS

DEPARTMENT OF DEFENSE FRESH FRUITS AND VEGETABLES

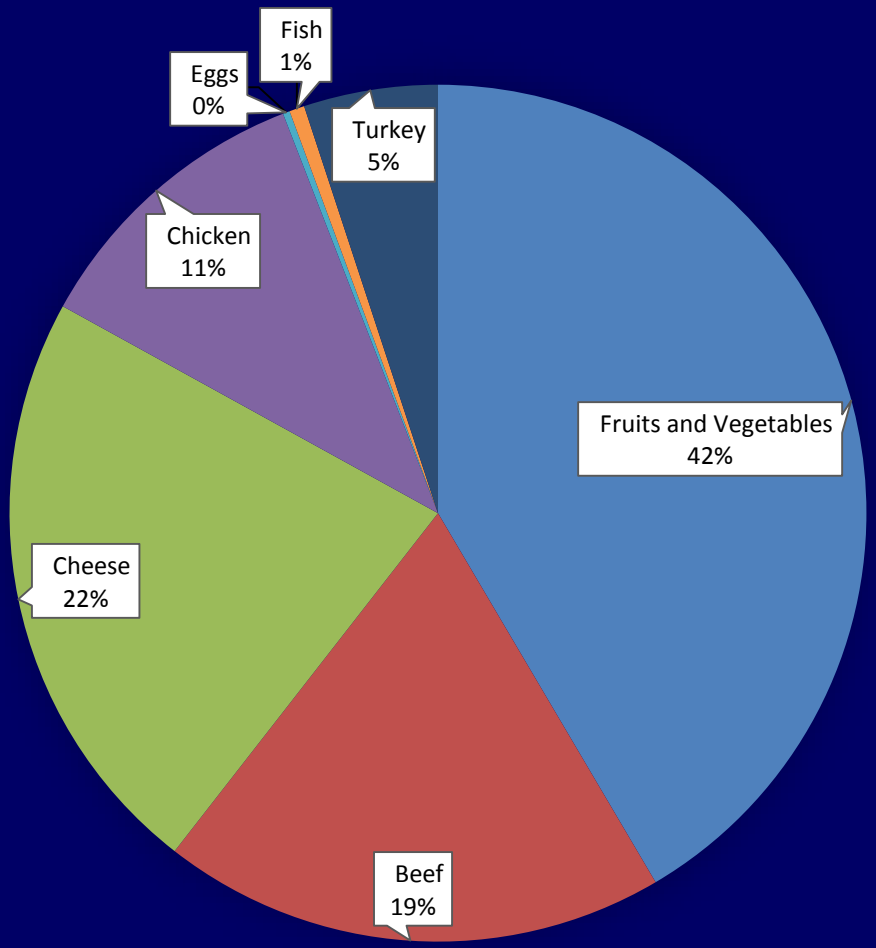
USDA BULK FOODS TO PROCESSORS

UNPROCESSED PRODUCE PILOT

What Do Other States Order?
(National Ordering Averages)



What Did Connecticut Order for SY 2016-17?



What USDA Foods are available in Connecticut?

- Direct Delivery/Brown Box
- Processing
- Department of Defense (DoD) Fresh Fruit and Vegetable Program

Direct Delivery/Brown Box

Processing

Course Beef
Raw Peanuts
Peanut Butter
Fresh Apples
Chicken Legs
Diced Pears
Turkey Thighs
Pollock
Special Trim Beef
Bonless Pork Leg
Part Skim Mozzarella Cheese
Bulk Turkey
Natural American Cheese
Sweet Potatoes
American Skim Cheese Blend
Frozen Cherries
Whole Bulk Eggs
Apple Slices
Vegetable Oil
Dry Beans
Bulk Potatoes
Pork Roast
Tomato Paste

DoD Fresh Fruit and Vegetable Program

Common Mistake

"Too many school districts, making the mistake of viewing USDA Foods as "free" food products, don't apply the same rigorous effort into making USDA Foods procurement decisions as they do with other expenses. This can be a very costly mistake."

SchoolNutrition • NOVEMBER 2012

USDA Foods or Commercial Distributor?

- USDA Foods comprises 15-20 percent of school lunch budget
- FSDs must decide which products to order through USDA Foods and which products to order commercially
- Some USDA Foods items offer better "bang for the buck" than commercially available items
- Purchasing USDA Foods strategically will reduce per plate cost

Factors to Consider

- Review production records
- Review Distributor Velocity/Usage Reports
- Cost analysis
- Compare bid prices with USDA Foods value
- Factor in distribution and administrative costs
- Add in labor if applicable

Here's an example…

Cost Analysis

SCHOOL NUTRITION ASSOCIATION
Making the right food choices, together.

Ingredient	100 Servings	Commercial Price/ingredient	USDA Food Value/ + dist costs
Rice, brown, dry	10.6 lbs	$4.52	$4.08 ↑
Corn, canned	14.2 lbs	$11.79	$8.19 ↑
Tomatoes, canned, diced	2 #10	$8.60	$7.41 ↑
Pinto Beans, canned	2 #10	$7.92	$5.26 ↑
Mini whole wheat tortillas	5 lb	$19.86	$15.06 ↑
Chicken, Fajita strips,	12.5 lbs	$75.56	$27.37 ↑
Reduced Fat Cheddar	1.5 lbs	$3.55	$ 2.98 ↑
Spices	various	$2.73	$2.73
Total		$134.53	$73.08 ↑
Cost per entrée		$1.35	$0.74

45% Savings!

www.schoolnutrition.org

From: ***"USDA Foods: Lower Plate Costs AND excellent nutritional value!"***
http://edu.wyoming.gov/sf-docs/nutrition-publications/usda-foods-lower-plate-costs.pdf

Tool for Comparing Costs

USDA Foods Cost Analysis Tool

USDA Foods Cost Analysis Tool

This tool can be used to assist SFAs in assessing the cost effectiveness of USDA Foods vs. purchasing a equivalent commercial product. Effectively assessing your financial assets can help to ensure that you are effectively using your financial resources. This tool contains a number of worksheets:

Direct Delivery Analysis: to compare Direct Delivered USDA Foods (aka/Brown Box) with equivalent commercially purchased product

Processed USDA Foods Analysis: to compare Processed USDA Foods with equivalent commercially purchased product

Please carefully review the respective instructions for each type of analysis to ensure you enter the correct information into each field to get accurate results.

www.fns.usda.gov/sites/default/files/usda_foods_cost_analysis_tool.xlsx

- Cost comparisons ensure you are getting the best value with entitlement
- Compare price difference between USDA Foods product and commercial product
  - Use cost compare worksheet to compare total per pound cost of each

3	WBSCM Item Number	Item Description (Click on the links for product factsheets)	Weight of a Case (lbs.)	USDA Price/Case	Storage Fee/Case	Delivery Fee/Case	USDA Total Cost/Case	USDA Cost/lb.	Commercial Weight of Case (lbs.)	Commercial Cost/Case	Commercial Delivery Fee/Case	Commercial Total/Case	Commercial Cost/lb.	USDA Savings per lb.
4	100101	CHICKEN DICED CTN-40 LB	40.00	$ 94.58	$ 1.75	$ 1.70	$ 98.03	$ 2.45	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
5	100117	CHICKEN FAJITA STRIPS CTN-30 LB	30.00	$ 59.92	$ 1.75	$ 1.70	$ 63.37	$ 2.11	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
6	100046	EGGS WHOLE FRZ CTN-6/5 LB	30.00	$ 32.96	$ 1.75	$ 1.70	$ 36.41	$ 1.21	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
7	100119	TURKEY TACO FILLING CTN-30 LB	30.00	$ 53.93	$ 1.75	$ 1.70	$ 57.38	$ 1.91	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
8	100121	TURKEY BREAST DELI FRZ CTN-40 LB	40.00	$ 81.04	$ 1.75	$ 1.70	$ 84.49	$ 2.11	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
9	100125	TURKEY ROASTS FRZ CTN-32-48 LB	40.00	$ 79.60	$ 1.75	$ 1.70	$ 83.05	$ 2.08	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
10	100187	PORK HAM WATERAD SLC FRZ PKG-8/5 LB	40.00	$ 69.74	$ 1.75	$ 1.70	$ 73.19	$ 1.83	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
11	100158	BEEF FINE GROUND FRZ CTN-40 LB	40.00	$ 89.12	$ 1.75	$ 1.70	$ 92.57	$ 2.31	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
12	110350	BEEF 100% PTY 85/15 FRZ 1.5MMA CTN-40 LB	40.00	$ 92.88	$ 1.75	$ 1.70	$ 96.33	$ 1.04	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
13	110346	BEEF 100% PTY 90/10 FRZ 2.0MMA CTN-40 LB	40.00	$ 107.50	$ 1.75	$ 1.70	$ 110.95	$ 1.03	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
14	110321	BEEF SPP PTY HSTYLE CKD 1.5MMA CTN-40 LB	40.00	$ 88.67	$ 1.75	$ 1.70	$ 92.12	$ 1.04	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
15	110322	BEEF SPP PTY HSTYLE CKD 2.0MMA CTN-40 LB	40.00	$ 88.67	$ 1.75	$ 1.70	$ 92.12	$ 1.04	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
16	100351	BEANS GREEN FRZ CTN-30 LB	30.00	$ 17.02	$ 1.75	$ 1.70	$ 20.47	$ 0.68	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
17	110282	BROCCOLI FRZ PKG-6/5 LB	30.00	$ 28.50	$ 1.75	$ 1.70	$ 31.95	$ 1.07	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
18	100352	CARROTS FRZ CTN-30 LB	30.00	$ 17.91	$ 1.75	$ 1.70	$ 21.36	$ 0.71	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
19	100348	CORN FRZ CTN-30 LB	30.00	$ 17.38	$ 1.75	$ 1.70	$ 20.83	$ 0.69	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
20	100350	PEAS GREEN FRZ CTN-30 LB	30.00	$ 19.79	$ 1.75	$ 1.70	$ 23.24	$ 0.77	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
21	100358	POTATOES ROUNDS FRZ PKG-6/5 LB	30.00	$ 14.60	$ 1.75	$ 1.70	$ 18.05	$ 0.60	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
22	100355	POTATOES WEDGE FRZ PKG-6/5 LB	30.00	$ 15.03	$ 1.75	$ 1.70	$ 18.48	$ 0.62	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
23	100353	SWEET POTATOES RANDOM CUT FRZ PKG-6/5	30.00	$ 17.17	$ 1.75	$ 1.70	$ 20.62	$ 0.69	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
24	100258	APPLE SLICES FRZ CTN-30 LB	30.00	$ 26.03	$ 1.75	$ 1.70	$ 29.48	$ 0.98	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!

Tips for Calculating Cost

- Remember to include administration costs and delivery costs for products
  - Warehouse delivery charge is additional $3.50 per case with 12 case minimum
  - Delivery fees billed directly to RA (not covered by entitlement)
  - Administrative fees taken annually from meal reimbursements ($.80 per case of brown box delivered to Sysco)

Compare Like Products

- Does commercial product meet Buy America requirements?

- Are products prepared the same way and does it matter for how you plan to use the product?
  - For example, diced fruit versus sliced fruit

Buy American Memo: www.fns.usda.gov/sites/default/files/cn/SP24-2016os.pdf

Compare Like Products

- Does commercial product meet Child Nutrition requirements?
  - For example, sodium, saturated fat, trans fat, serving size, whole grain content
- Is grade of product the same?
  - USDA Grade A fruits versus USDA Grade B fruits
- Do products have equal student acceptability?
- Are portions/serving sizes equal?

Further Processing of USDA Foods *

- Allows RAs to properly procure and contract with commercial food processors to convert raw or bulk USDA Foods into variety of ready-to-use end products
- Expands variety of products that schools can get with USDA Foods entitlement dollars from 180 (brown-box items) to over 5,000 commercially available items

* RA's responsibility – CSDE FDP does not procure any processing agreements at the state level

How Does Processing Work?

Why Process?

- Use entitlement for products you want to purchase
- Reduce labor costs for food preparation
  - Bring down per plate preparation costs by using entitlement for ready-to-serve "center of the plate" items that don't require lots of staff time

Why Process?

- Increase food safety by eliminating handling of raw products in schools
- Manage storage issues
- Allow for menu continuity

When not to Process

- Equivalent Brown Box USDA Foods item is available at lower cost
- Prefer spending all entitlement in other ways (DoD or Brown Box)
- Processing fees and administrative costs make item more expensive (in entitlement, cash, and staff time) than purchasing item commercially

Processing is more than chicken nuggets

- Examples of available foods from bulk chicken
  - fully cooked unbreaded chicken breast
  - fully cooked chicken breakfast sausage
  - fully cooked chicken meatballs
  - sliced oven roasted deli-style chicken
  - sliced chicken pepperoni
  - individually frozen raw bone-in chicken breast
  - fully cooked glazed unbreaded bone-in chicken pieces
  - chicken and bean burritos
- The choice is yours

Direct Delivery of DoD Fresh

- Schools order from large catalog of produce in FFAVORS
  - Produce is delivered directly to school
- No limits, can use 100% of PAL
- Weekly deliveries
- Current vendor A.T. Siravo
  - Contract up for renewal next year

DoD Considerations

- Do you have access to good quality and reasonably priced produce?
- Do you want to use your entitlement to meet fruit and vegetable requirements?
- No delivery or admin fees
- Should you do a blend of DOD, Brown Box and commercial?

DoD Considerations

- Can you receive weekly deliveries of highly perishable fresh lower cost items from DoD and order more stable fruits and vegetables commercially?
- Can you buy local specialty items from your produce supplier or a farmer?
- Does not require procurement

Beyond Cost

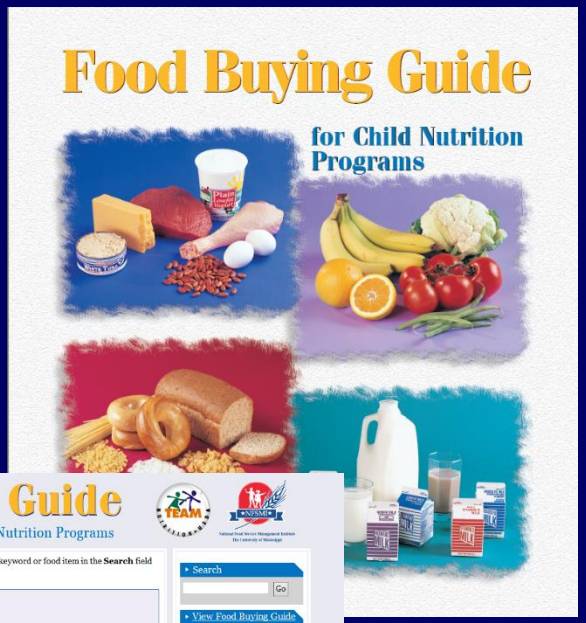
- There are a few more things to consider
- Even if you negotiated a good deal on a product, that doesn't mean anything if you don't use it in your program!
- So, ask yourself….

How will I use this product?

- Do I have the resources (tools, facility, staff time, equipment) to work with this product?
- Will using this product instead of another product cost me more staff time?

How Much Will I Actually Use?

- Forecast
- USDA Foods in
  - USDA's *Food Buying Guide*
  - Online Food Buying Guide Calculator



www.fns.usda.gov/usda-foods/usda-foods-toolkit-child-nutrition-programs

http://fbg.nfsmi.org/

How Much Will I Actually Use?

- Can I use the full amount I need to order from USDA?
  - USDA Foods products delivered in cases
  - If you only want a small amount, will likely order from a commercial vendor

How Much Will I Actually Use?

- Per regulations, schools must use all USDA foods during the SY they are received
  - Schools are discouraged from carrying USDA Foods over the summer to use in next school year

Storage and Delivery Schedule

- Do you have adequate storage for orders?
- Does warehouse delivery date for USDA product meet needs?
  - Monthly deliveries for Brown Box
  - Weekly deliveries for DoD
  - When do you need product for the menu
- USDA NSLP Equipment Grants offered yearly
  - Freezers
  - Refrigerators
  - Shelving

How else can we save money with USDA Foods?

The "Swap Post"

- New process
- E-mail notification
- Excel spread sheet
- First come basis
- Must have entitlement
- Suggestions welcomed
- Feedback encouraged

Computers and Staff Time

- Taking full advantage of USDA Foods requires additional staff time for ordering, tracking foods and trainings
- Tip: Use Equipment grants to request matching funds for a food service computer

Monitoring

- Key to efficient entitlement usage
- Programs monitoring will differ
- WBSCM key reports

Brown Box Monitoring

- Review WBSCM e-mails
  - Reflect sales order status changes like cancellations or postponements
- Run weekly Requisition Status Reports
- Inform SYSCO and CSDE of any damage/issues upon delivery
  - use CSDE incident form

Brown Box Monitoring

- Confirm yearly administration fees
- Review inventory of USDA foods at all schools

Processing Monitoring

- Monitor orders to processor to assure steady draw down of inventory (~10% per month)
  - Processorlink or K12
- Track purchases to assure proper value pass-through occurs
- Monitor contract with processor and distributor
- If you run out of an item, check with CSDE on availability of additional pounds in state account

DoD Monitoring

- Receipt order correctly in FFAVORS
  - New FFAVORS manual posted on Web page
- Spend ~10 % of funds per month – tracked in FFAVORS
- Inspect produce closely upon delivery
- Call in complaints to A.T. Siravo within 24 hours of receipt
- Past practice – redistribution of funds or additional funds

WBSCM Monitoring

4 KEY REPORTS

1. RA Entitlement/Bonus Detail Report
2. Entitlement/Bonus Summary Report
3. Requisition Status Report
4. Value of Commodities Received Report

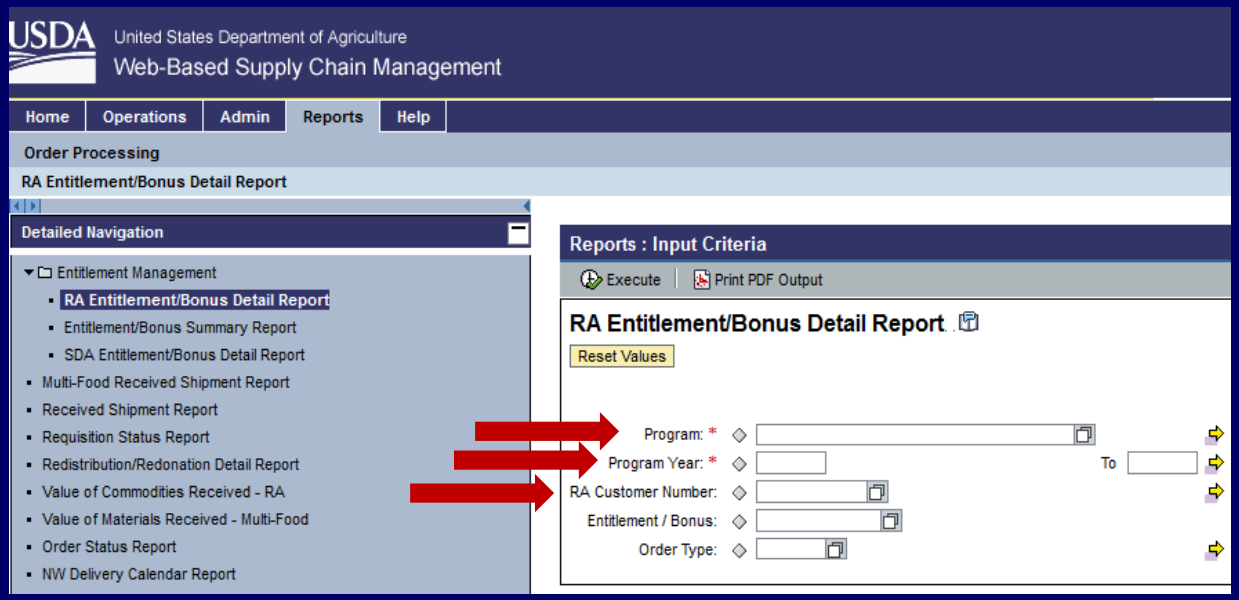
USDA United States Department of Agriculture
Web-Based Supply Chain Management

WBSCM

RA Entitlement/Bonus Detail Report

- "The Checkbook" *where the $ went*
  Reports>Entitlement Management>
  RA Entitlement/Bonus Detail Report

RA Entitlement/Bonus Detail Report



* = Required fields

Program:* NSLP

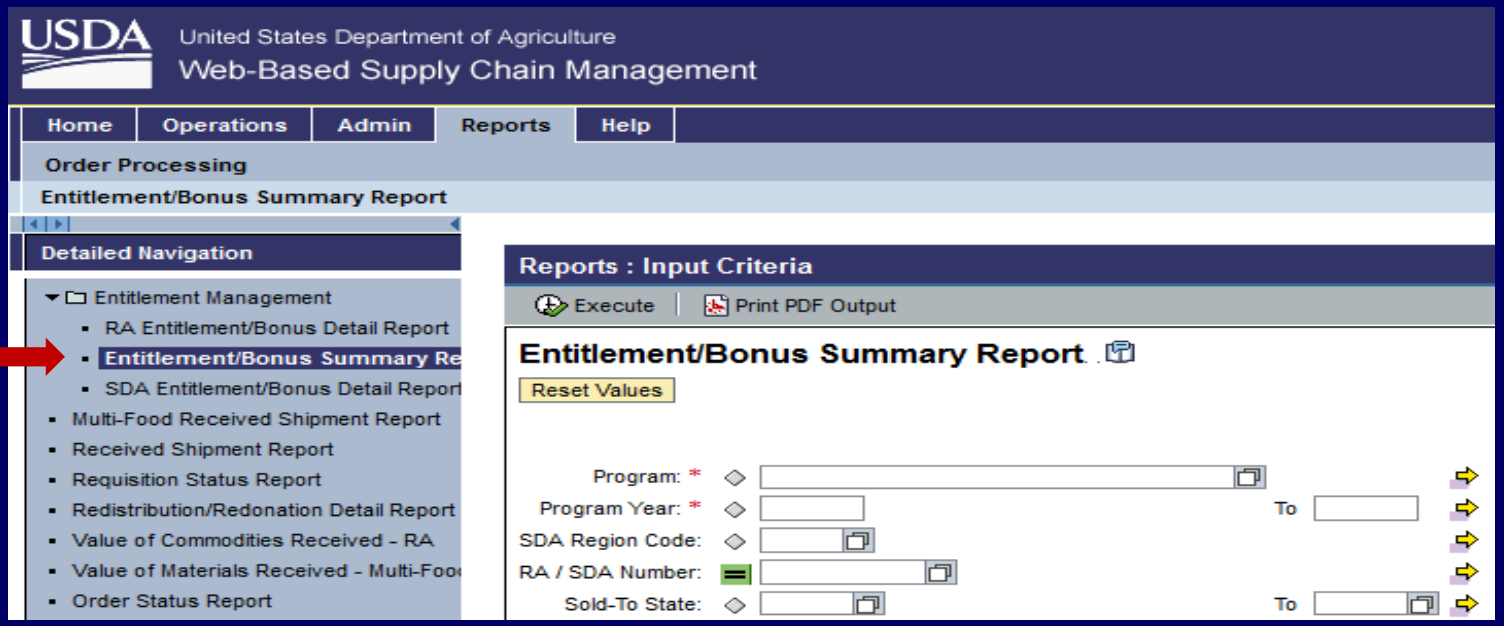
Program Year:* Enter end of school year as YYYY, e.g., for SY 2016-17, enter 2017

RA Customer Number: Automatically populates

- Click "Execute" to generate report
- Click "Export" to Microsoft Excel

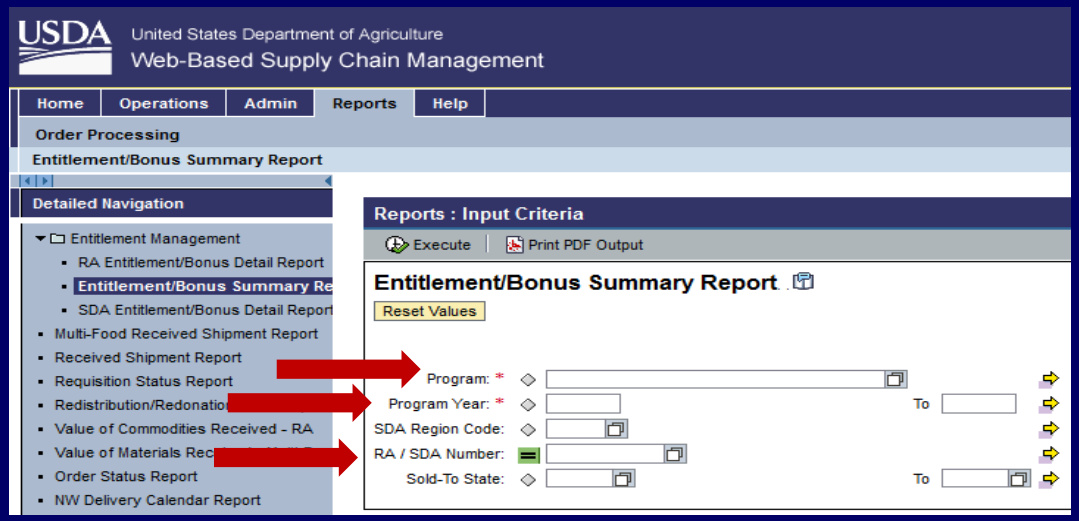
RA Entitlement/Bonus Summary Report

- *Beginning Balance* – Ordered = Ending Balance*
- Reports>Entitlement Management> Entitlement/Bonus Summary Report



* For 2016-17, can go 5% over Beginning Balance

RA Entitlement/Bonus Summary Report



* = Required fields

Note

- Use Entitlement Management to find available Entitlement
- View Entitlement/Bonus Summary Report before placing orders

Program:* NSLP

Program Year:* Enter end of school year as YYYY, e.g., for SY 2016-17, enter 2017

RA/SDA Number: Automatically populates

- Click "Execute" to generate report
- Click "Export" to Microsoft Excel

Requisition Status Report

- Most important – *run weekly*
- Reports>Entitlement Management> Requisition Status Report

USDA United States Department of Agriculture
Web-Based Supply Chain Management

Home | Operations | Admin | Reports | Help

Order Processing

Requisition Status Report

Detailed Navigation

- Entitlement Management
- Multi-Food Received Shipment Report
- Received Shipment Report
- Requisition Status Report
- Redistribution/Redonation Detail Report
- Value of Commodities Received - RA
- Value of Materials Received - Multi-Foo
- Order Status Report
- NW Delivery Calendar Report
- Stocks at Subcontractor
- Value of Materials Received - Domestic
- Multi-Food Requisition Report
- Domestic Price Support Report
- Material Outlay Report
- Domestic Ship-To Contacts Report

Portal Favorites

- Order Status Report
- Redistribute Order Quantities

Reports : Input Criteria

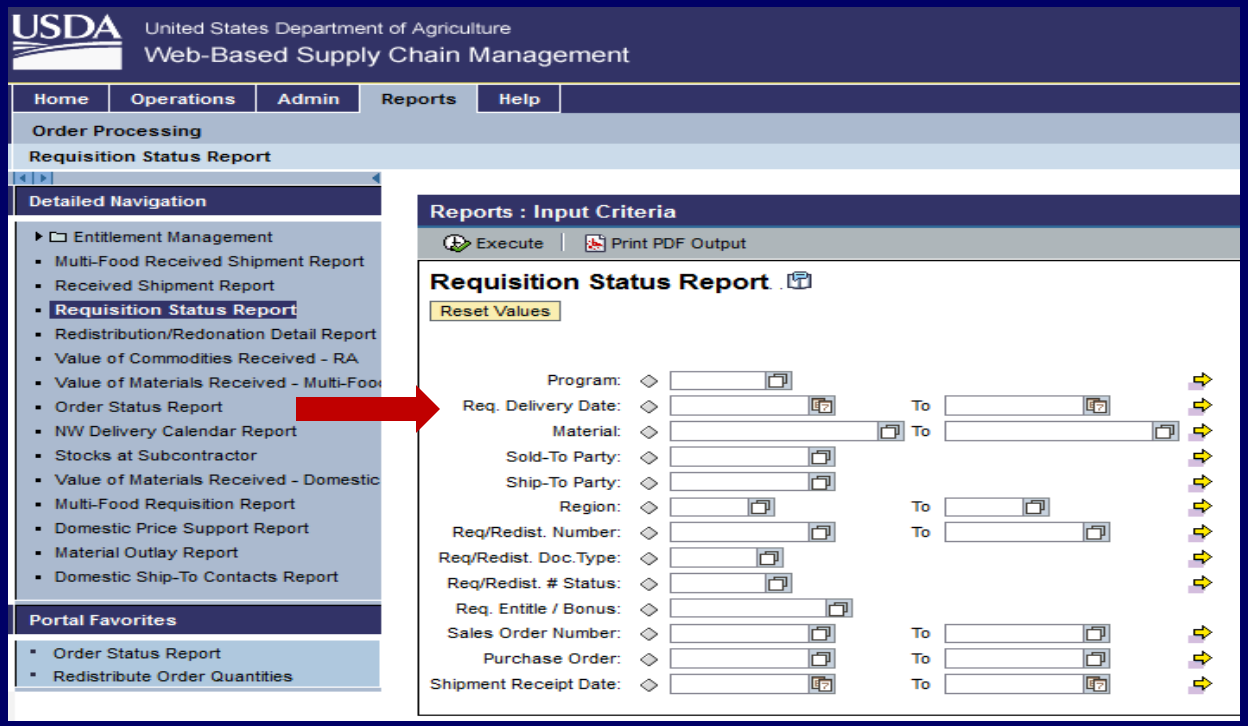
Execute | Print PDF Output

Requisition Status Report

Reset Values

Program:		
Req. Delivery Date:		To
Material:		To
Sold-To Party:		
Ship-To Party:		
Region:		To
Req/Redist. Number:		To
Req/Redist. Doc.Type:		
Req/Redist. # Status:		
Req. Entitle / Bonus:		
Sales Order Number:		To
Purchase Order:		To
Shipment Receipt Date:		To

Requisition Status Report

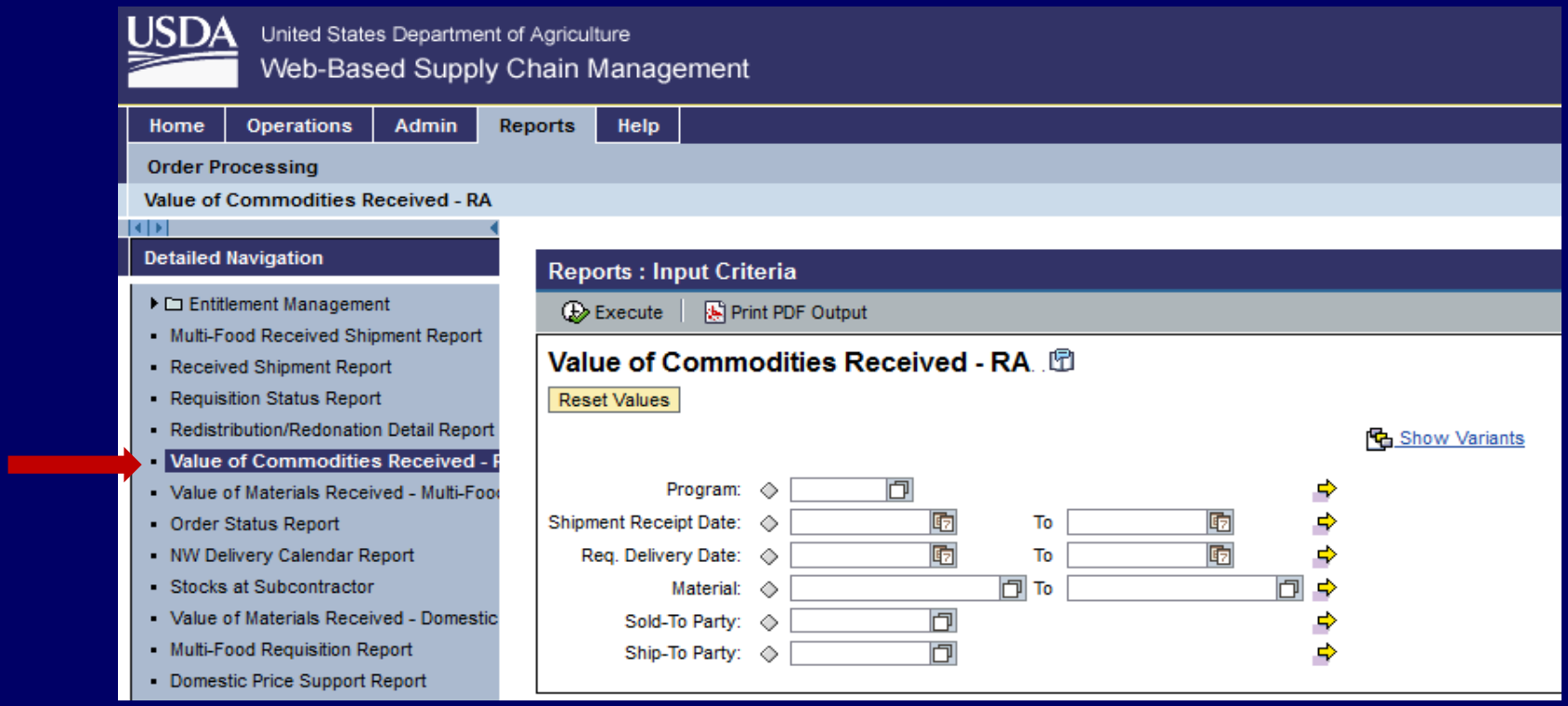


Req Delivery Date: Enter full school year, e.g., for SY 2016-17, enter 07/01/2016 to 06/30/2017

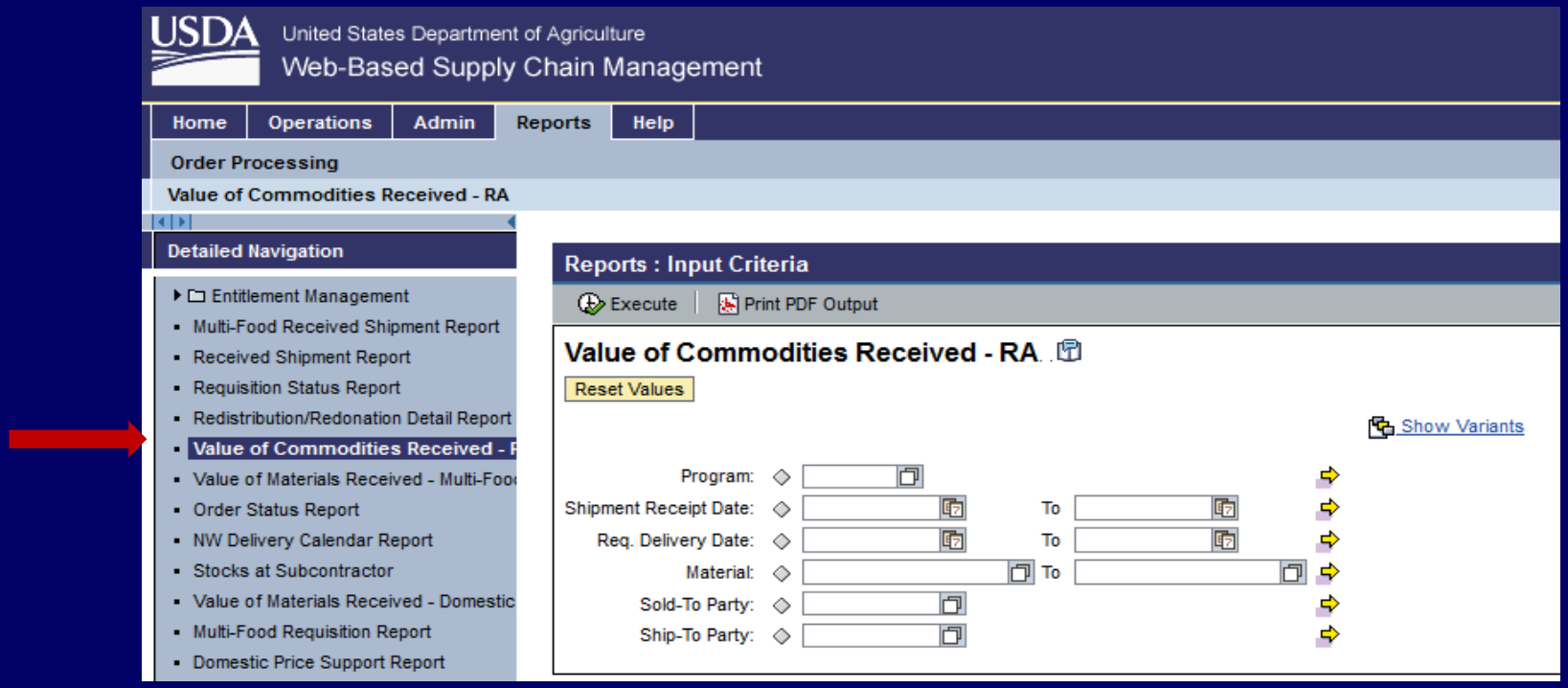
- Click "Execute" to generate report
- Click "Export" to Microsoft Excel

Value of Commodities Received

- Report for Business Office
- Reports>Value of Commodities Received – RA Report



Value of Commodities Received



Req Delivery Date: Enter full school year, e.g., for SY 2016-17, enter 07/01/2016 to 06/30/2017

- Click "Execute" to generate report
- Click "Export" to Microsoft Excel

Network

- What tips do you have for making the most of your USDA Foods dollars?
- Your fellow FSDs are a great resource for ideas and recipes that use USDA Foods in creative ways!
- Use other states' resources such as recipes, cookbooks
- Attend ACDA and food shows

How to save with USDA Foods

- Know your entitlement
- Goal: Spend 100%
- Compare
- Plan
- Utilize Swap Post
- Invest in storage
- Monitor WBSCM Reports
- Utilize state account when available

Sysco Update with Michelle Rubin

SYSCO Allocation Report

IMLQ50RB IMLQ50PR LIMITED QUANTITY ALLOCATION BY GROUP AS OF 10/22/16 PAGE 122
10/22/16 9:02:11 054 SYSCO CONNECTICUT, LLC S2KOBJOWNR

LIMIT BY: BUSDA USDA BRAND STORAGE FEE: .01
GROUP: [redacted] USDA [redacted] PUBLIC SCHOOLS

ITEM	DESCRIPTION / DOC #	TYP	PACK/SIZE BRAND / REC. DATE LAST SALE	LMT	ALC	SHP	RTN	AVL	OVER 999 DAYS	STORAGE FEE
0694236	BEAN GREEN FRZN		1/30 LB USDA	33-000	0-000	0-000	0-000	33-000	0-000	.00
	14121830	P	9/28/2016 0/00/0000	33-000	0-000	0-000	0-000	33-000	0-000	.00
0694253	BEEF GRD FINE FRZN		1/40 LB USDA	35-000	0-000	0-000	0-000	35-000	0-000	.00
	14092940	P	9/26/2016 0/00/0000	35-000	0-000	0-000	0-000	35-000	0-000	.00
0694939	CHICKEN CUT UP FRZN		1/40 LB USDA	3-000	0-000	2-000	0-000	1-000	0-000	.00
	14093680	P	9/23/2016 0/00/0000	3-000	0-000	2-000	0-000	1-000	0-000	.00
0694941	CHEESE CHDR SHRD WHT		6/5 LB USDA	18-000	0-000	0-000	0-000	18-000	0-000	.00
	14093040	P	10/19/2016 0/00/0000	18-000	0-000	0-000	0-000	18-000	0-000	.00
0694956	CHEESE LOAF SLI YEL		6/5 LB USDA	63-000	0-000	17-000	0-000	46-000	0-000	.00
	14093220	P	9/22/2016 0/00/0000	63-000	0-000	17-000	0-000	46-000	0-000	.00
0695140	STRAWBERRY SLICED IN CUP FRZN		96/4.5 OZ USDA	111-000	0-000	53-000	0-000	58-000	0-000	.00
	14096310	P	8/29/2016 0/00/0000	66-000	0-000	53-000	0-000	13-000	0-000	.00
	14095430	P	10/19/2016 0/00/0000	45-000	0-000	0-000	0-000	45-000	0-000	.00
0695807	PEAR DICED EX LT CAN		6/#10 USDA	96-000	0-000	45-000	0-000	51-000	0-000	.00
	14095320	P	8/10/2016 0/00/0000	96-000	0-000	45-000	0-000	51-000	0-000	.00
1555405	TURKEY WHL ROAST FRZN		1/40 LB USDA	10-000	0-000	4-000	0-000	6-000	0-000	.00
	14096420	P	8/25/2016 0/00/0000	7-000	0-000	4-000	0-000	3-000	0-000	.00
	14096430	P	9/12/2016 0/00/0000	3-000	0-000	0-000	0-000	3-000	0-000	.00
2477174	APPLESAUCE COMDTY CUP		96/4.5 OZ USDA	66-000	0-000	48-000	0-000	18-000	0-000	.00
	14091640	P	8/31/2016 0/00/0000	66-000	0-000	48-000	0-000	18-000	0-000	.00
2554042	CHEESE STRING MOZ LM PT SKM		360/1 OZ USDA	77-000	0-000	35-000	0-000	42-000	0-000	.00
	14093140	P	9/12/2016 0/00/0000	77-000	0-000	35-000	0-000	42-000	0-000	.00
3164561	CHICKEN STRIP SKNLS PC		6/5 LB USDA	22-000	0-000	17-000	0-000	5-000	0-000	.00
	14094400	P	8/26/2016 0/00/0000	22-000	0-000	17-000	0-000	5-000	0-000	.00
3691148	CARROT DICED NSA FRZN		1/30 LB USDA	61-000	0-000	0-000	0-000	61-000	0-000	.00
	14093020	P	8/25/2016 0/00/0000	61-000	0-000	0-000	0-000	61-000	0-000	.00
7006104	APPLESAUCE UNSWTD		6/#10 USDA	27-000	0-000	23-000	0-000	4-000	0-000	.00
	14091630	P	9/21/2016 0/00/0000	27-000	0-000	23-000	0-000	4-000	0-000	.00
7017316	BEAN GARBANZO A089		6/#10 USDA	37-000	0-000	20-000	0-000	17-000	0-000	.00
	14092560	P	9/21/2016 0/00/0000	37-000	0-000	20-000	0-000	17-000	0-000	.00

WBSCM Notification

WBSCM Notification <WF-BATCH@usda.gov> Rubin, Michelle 054; Bloom, Brian A. 054

Sales Order 5000329177 Shipped.htm

[External Email]

The following line items on Sales Order 5000329177 have been shipped for customer CT Food Distribution Program (4000574). If this shipment is unexpected or you have a question regarding this shipment, please contact your USDA procurement contact.

For Meat, Poultry, Fish, Fruit and Vegetable products, contact the Agricultural Marketing Service Commodity Procurement Division at 202-720-4517.

For Grain, Peanut, Oil and Dairy products, contact the Farm Services Agency Kansas City Commodity Office at 816-926-6124.

SO Line #	PO # / Line #	Program	Product	Product #	Shipped Quantity	Required by Date	Vendor Expected Delivery Date	Ship-to
100	4100011670 / 1	NSLP	BEEF FINE GROUND FRZ CTN-40 LB	100158	40,000 LB	11/30/2016	11/07/2016	SYSCO FOOD SERVICE OF CT (5002362)

WBSCM Notification

WBSCM Notification <WF-BATCH@usda.gov> Rubin, Michelle 054

Sales Order Changes.htm

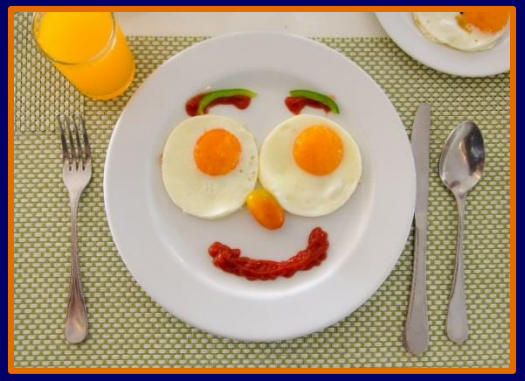
The following Sales Orders were changed. Please review the details below about the changes.

SALES ORDER CHANGES

Order #	Item #	Product #	Product Name	Program	Field Changed	Old Value	New Value	Changed At
5000331792	100	100019	CHEESE PROCESS WHT SLC LVS-6/5 LB	NSLP	Status Changed	Order Received	Purchased	09/26/2016 10:48:37 CST
5000331792	100	100019	CHEESE PROCESS WHT SLC LVS-6/5 LB	NSLP	Status Changed	Purchased	Order Received	09/26/2016 12:11:58 CST
5000331792	200	100019	CHEESE PROCESS WHT SLC LVS-6/5 LB	NSLP	Status Changed	Order Received	Purchased	09/26/2016 10:48:00 CST
5000331792	200	100019	CHEESE PROCESS WHT SLC LVS-6/5 LB	NSLP	Status Changed	Purchased	Order Received	09/26/2016 12:11:58 CST
5000327627	100	100098	CHICKEN CUT-UP FRZ CTN-40 LB	NSLP	Status Changed	Purchased	Order Received	09/26/2016 09:39:02 CST
5000319190	100	100101	CHICKEN DICED CTN-40 LB	NSLP	Status Changed	On Invitation	Purchased	09/26/2016 13:06:28 CST
5000319190	200	100101	CHICKEN DICED CTN-40 LB	NSLP	Status Changed	On Invitation	Purchased	09/26/2016 13:06:28 CST
5000319190	300	100101	CHICKEN DICED CTN-40 LB	NSLP	Status Changed	On Invitation	Purchased	09/26/2016 13:06:28 CST
5000329191	100	100158	BEEF FINE GROUND FRZ CTN-40 LB	NSLP	Status Changed	Purchased	Order Received	09/26/2016 14:23:41 CST

Future of Connecticut's FDP

- Request driven ordering – survey
- Catalog opening more often
- New Swap Post process
- Administrative fees once yearly versus twice yearly
- Monica working on procurement
- March 3rd Breakfast Summit & USDA Foods Show
- FDP Breakfast Contest



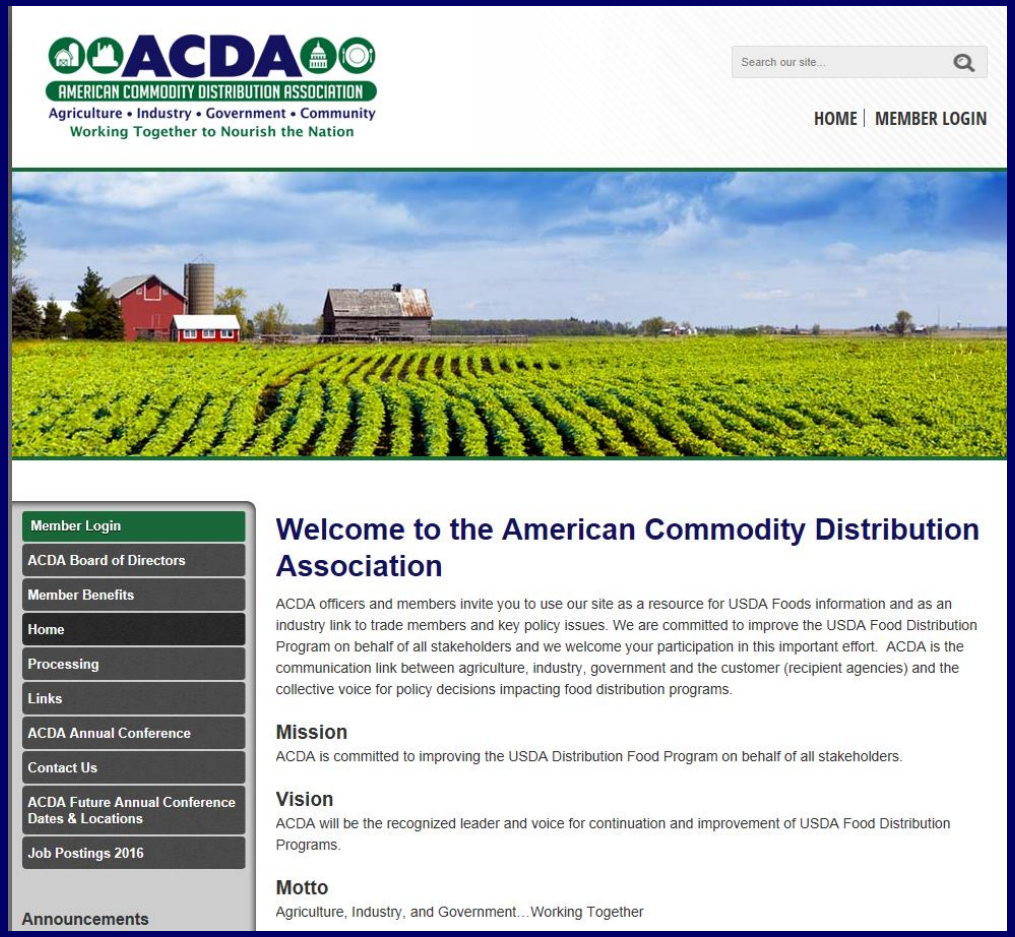
Let’s Play A Game….

Resources

- American Commodity Distribution Association (ACDA)
- ACDA RA Handbook
- Connecticut FDP Web page
- Commodity Exchange "Being Accountable" School Nutrition Magazine, November 2012

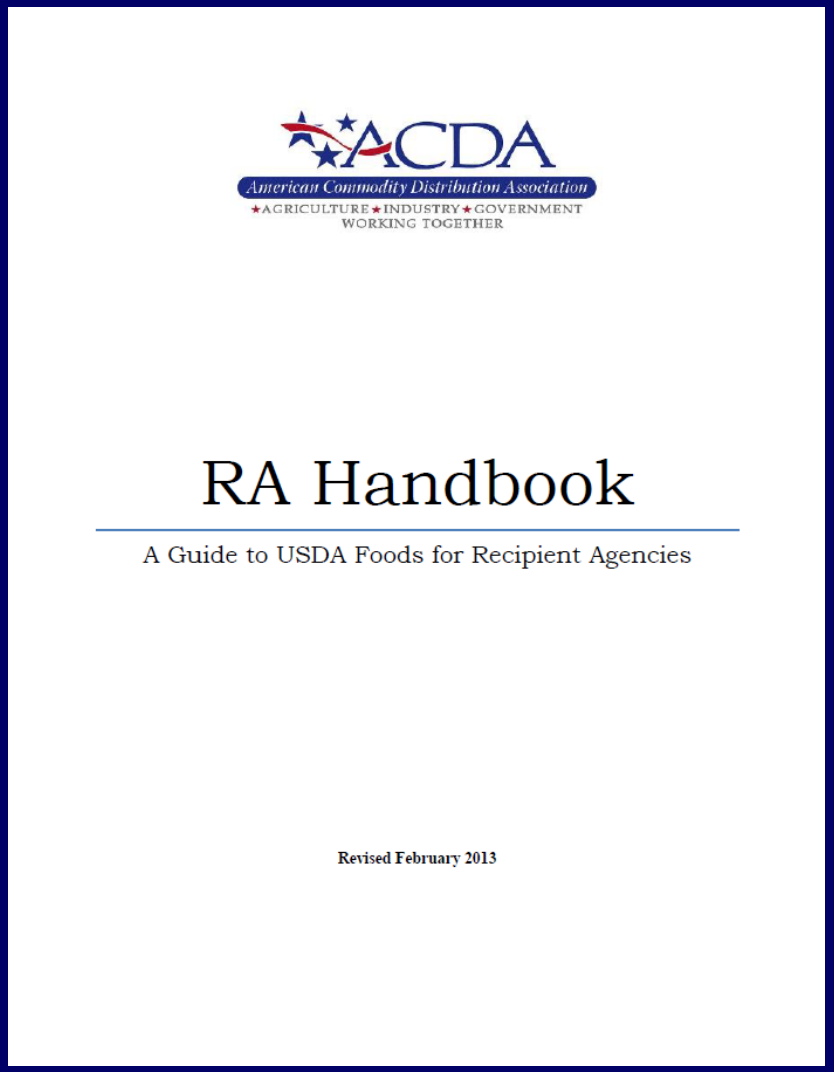
www.commodityfoods.org/assets/Processing/ra%20handbook.pdf

American Commodity Distribution Association (ACDA) Web page



www.commodityfoods.org/index.php

ACDA RA Handbook



ACDA

American Commodity Distribution Association

★AGRICULTURE★INDUSTRY★GOVERNMENT
WORKING TOGETHER

RA Handbook

A Guide to USDA Foods for Recipient Agencies

Revised February 2013

www.commodityfoods.org/assets/Processing/ra%20handbook.pdf

Connecticut FDP Web page

The USDA Food Distribution Program (FDP) coordinates the distribution of USDA Foods to many of the public and private schools that provide meals to students. In Connecticut, the FDP's USDA Foods is administered through the Connecticut State Department of Education (CSDE). The FDP supports American agricultural producers by providing cash reimbursements for meals served in schools, and by providing nutritious USDA-purchased foods to the following USDA nutrition programs:

- National School Lunch Program (NSLP);
- Child and Adult Care Food Program (CACFP); and
- Summer Food Service Program (SFSP).

Currently, USDA Foods are not available for the School Breakfast Program (SBP). The links below provide policy and resources for the administration of USDA Foods in Connecticut schools and child care programs.

CONNECTICUT FDP

Web-Based Supply Chain Management (WBSCM)

- WBSCM Web Site (USDA)
- WBSCM Training Guide [PDF]
- WBSCM Bonus/Entitlement Summary Report
  - School Year 2015 [PDF]
  - School Year 2014 [PDF]
- Direct Delivery Worksheet School Year 2017 [Excel]
- Processing Worksheet School Year 2017 [Excel]

Fresh Fruits and Vegetables Order Receipt System (FFAVORS)

- FFAVORS Web Site (USDA)
- FFAVORS Web Ordering Manual [PDF]
- AT Siravo Customer Incident Form [PDF]

Swap Post

- Swap Post Web Site (DAS)
- Swap Post Rules [PDF]
- Swap Post Redistribution Report (2015-16) [PDF]

Shipping, Billing and Warehouse

- USDA Foods Administrative Fees Adjustments (January - June 2016) [PDF]
- Shipping and Billing Reports
- Warehouse Contract Information
- Warehouse USDA Truck Arrivals by Date

Lunch Line Newsletter

Food Service Management Companies

- USDA November 15 Files (Average Prices)
  - School Year 2015-16 [PDF]
  - School Year 2014-15 [PDF]
  - School Year 2013-14 [PDF]
  - School Year 2012-13 [Excel]

Processing

- Recipient Agency Business Partners Identification Numbers [PDF]
- Processor Business Partners Identification Numbers [PDF]
- State Participation Agreement *(For Processors Only)* [DOC]
- USDA Foods **Hold/Recall** Contact Information (CSDE FDP Staff)

Produce Pilot

- Agricultural Marketing Service (PowerPoint) [PDF]
- Procuring Local Foods for Child Nutrition Programs (PowerPoint) [PDF]
- Produce Pilot Contacts [PDF]

Disaster Feeding Guidance

- Disaster Feeding Guidance for School Food Authorities Using USDA Foods [PDF]

www.sde.ct.gov/sde/cwp/view.asp?a=2626&q=333790

USDA Foods Toolkit for CNPs

USDA Foods

Print

USDA Foods Toolkit for Child Nutrition Programs

The USDA Foods Toolkit is a collection of valuable resources to assist Child Nutrition Professionals in effectively using their USDA Food entitlement and to help them educate students, staff, and the community about the healthy contributions that USDA Foods provide to their meal programs.

Resources

- USDA Foods Available List
- Food Distribution State Contacts
- USDA Foods Cost Analysis Tool
- Meal Pattern USDA Foods Chart
- USDA Foods Cookbook Resources
- Recipes for Schools and Child Care
- A Chef's Recipe for Success: Using USDA Foods
- Food Buying Guide Calculator for Child Nutrition Programs
- School Breakfast Resources
- Links to Other Resources

Fact Sheets

- USDA Foods: Changing School Lunch and Supporting American Agriculture Nationwide
- USDA Foods Product Information Sheets for Child Nutrition Programs
- USDA Foods Whole Grain Fact Sheet
- USDA Foods Processing Fact Sheet
- USDA Foods: How to Get Your Product Considered

Training

- Food Distribution Webinars and Training
- Communicating with School Administrators about USDA Foods: Presentation and Talking Points
- USDA Foods Online Training at the Institute of Child Nutrition
  - Recommended USDA Foods Online Courses
    - USDA Foods Primer 1
    - USDA Foods Primer 2
    - Life Cycle of USDA Foods
    - USDA Foods Processing 101
    - USDA Foods Disaster Preparedness
    - DoD Fresh Fruit and Vegetable Program: The Basics

www.fns.usda.gov/usda-foods/usda-foods-toolkit-child-nutrition-programs