



Name \_\_\_\_\_

Learner ID \_\_\_\_\_

School/College/University \_\_\_\_\_

# SAMPLE PROGRAM OF STUDY

**Cluster: Finance**

**Pathway: Entrepreneurship**

## Career Pathway Plan of Study for ► Learners ► Parents ► Counselors ► Teachers/Faculty

This Career Pathway Plan of Study (based on the Finance Career Cluster) can serve as a guide, along with other career planning materials, as learners continue on a career path. Courses listed within this plan are only recommended coursework and should be individualized to meet each learner's educational and career goals. \*This Plan of Study, used for learners at an educational institution, should be customized with course titles and appropriate high school graduation requirements as well as college entrance requirements.

EDUCATION LEVELS	GRADE	English/ Language Arts	Math	Science	Social Studies/ Sciences	Other Required Courses Other Electives Recommended Electives Learner Activities	*Career and Technical Courses and/ or Degree Major Courses for Consumer Services Pathway	SAMPLE Occupations Relating to This Pathway
Interest Inventory Administered and Plan of Study Initiated for all Learners								
<b>SECONDARY</b>	9	English Composition	Algebra I	Earth Science	Social Studies 9		Introduction to Business Applications for Business Computer	<ul style="list-style-type: none"> <li>► Account Executive</li> <li>► Banker</li> <li>► Buyer</li> <li>► Certified Financial Planner</li> <li>► Consumer Advocate</li> <li>► Consumer Affairs Officer</li> <li>► Consumer Credit Counselor</li> <li>► Consumer Goods or Services Retail Representative</li> <li>► Consumer Research Department Representative</li> <li>► Customer Service Representative</li> <li>► Employee Benefits Representative</li> <li>► Event Specialist</li> <li>► Field Merchandising Representative</li> <li>► Financial Advisor</li> <li>► Hospital Patient Account Representative</li> <li>► Inside Sales Representative</li> <li>► Insurance Representative</li> <li>► Investment Broker</li> <li>► Market Researcher</li> <li>► Real Estate Service Representative</li> <li>► Sales Consultant</li> <li>► Small Business Owner</li> </ul>
	10	English Literature	Geometry	Biology	Modern Europe		Marketing Management Business	
	11	Literature & Composition	Algebra II Pre-Calculus	Chemistry	U.S. History		Entrepreneurship Finance Personal Business Law	
	College Placement Assessments-Academic/Career Advisement Provided							
	12	English Composition	Statistics Pre-Calculus/Calculus	Physics	World Issues Economics Civics		Accounting Finance Personal	
Articulation/Dual Credit Transcribed-Postsecondary courses may be taken/moved to the secondary level for articulation/dual credit purposes.								
<b>POSTSECONDARY</b>	Year 13	English Composition	Intermediate Algebra	Chemistry	Psychology or Sociology	Fine Arts Applications Computer	Entrepreneurship I and II E-Business Marketing	
	Year 14	Speech/Oral Communication Technical Writing	Statistics	Biological Science Physical Science	Modern Western Traditions Economics	Business Law Elective (2) Business	Financial Accounting Communications Management Business Principles of	
	Year 15						Continue Courses in Area of Specialization	
	Year 16						Complete Consumer Services Major (4-Year Degree Program)	