



Name \_\_\_\_\_

Learner ID \_\_\_\_\_

School/College/University \_\_\_\_\_

# SAMPLE PROGRAM OF STUDY

## Cluster: Business, Management and Administration

## Pathway: Business Management

### Career Pathway Plan of Study for ► Learners ► Parents ► Counselors ► Teachers/Faculty

This Career Pathway Plan of Study (based on the Business, Management and Administration Career Cluster) can serve as a guide, along with other career planning materials, as learners continue on a career path. Courses listed within this plan are only recommended coursework and should be individualized to meet each learner's educational and career goals. \*This Plan of Study, used for learners at an educational institution, should be customized with course titles and appropriate high school graduation requirements as well as college entrance requirements.

EDUCATION LEVELS	GRADE	English/ Language Arts	Math	Science	Social Studies/ Sciences	Other Required Courses Other Electives Recommended Electives Learner Activities	*Career and Technical Courses and/ or Degree Major Courses for Business Management Pathway	SAMPLE Occupations Relating to This Pathway
Interest Inventory Administered and Plan of Study Initiated for all Learners								
<b>SECONDARY</b>	9	English Composition	Algebra I	Earth Science	Social Studies 9		Introduction to Business Applications for Business	Computer
	10	English Literature	Geometry	Biology	Modern Europe		Marketing Management	Business
	11	Literature & Composition	Algebra II Statistics/ Pre-Calculus	Chemistry	U.S. History		Accounting I Law	Business Personal Finance
	College Placement Assessments-Academic/Career Advisement Provided							
	12	English Composition	Intermediate Algebra	Physics	World Issues Economics Civics		International Business Accounting II	
Articulation/Dual Credit Transcribed-Postsecondary courses may be taken/moved to the secondary level for articulation/dual credit purposes.								
<b>POSTSECONDARY</b>	Year 13	English Composition Literature and Composition	Statistics/ Pre-Calculus Calculus	Natural Science	Social Science	Fine Arts Applications I	Computer Financial Accounting Principles of Management Principles of Marketing	
	Year 14	Speech/Oral Communication	Business Statistics		Macro and Micro Economics	Business Law I and II Business Elective	Human Resources Management Organizational Leadership Managerial Accounting	
	Year 15						Continue Courses in Area of Specialization	
	Year 16						Complete Business Management Major (4-Year Degree Program)	

- Accounting Manager
- Accounts Payable Manager
- Administrative Services Manager
- Assistant Credit Manager
- Association Manager
- Billing Manager
- Business Development Manager
- Chief Executive
- Compensation and Benefits Manager
- Credit and Collections Manager
- Entrepreneur
- Facilities Manager
- First Line Supervisor
- General Manager
- Government Manager
- Hospital Manager
- Human Resource Manager
- Management Analyst
- Management Trainee
- Manufacturing Manager
- Meeting and Convention Planner
- Operations Manager
- Payroll Manager
- Public Organization Manager
- Public Relations Manager
- Purchasing Manager
- Risk Manager
- Sports and Entertainment Manager